

MAY 11 - 14, 2026 | EDUCATION MAY 12 - 14, 2026 | EXHIBITS

DEFENSE TECHNOLOGIES ZONE

XPONENTIAL is where defense leaders connect with uncrewed innovation across sectors.

XPONENTIAL is the largest dedicated event for uncrewed systems professionals—and the Defense Technologies Zone includes 17,000 square feet of exhibit space focused on the latest technology for national security. With its own entrance and integrated educational conference, you will be at the center of autonomous solutions for the modern warfighter. This is your chance to gain visibility with a targeted audience that cares about global security.

ELIGIBILITY:

The Defense Technologies Zone is designed for organizations that sell or procure uncrewed technology for military use. Join us at XPONENTIAL as an official exhibitor or sponsor to share your work alongside leading suppliers, showcase your latest innovations, and connect with national defense leaders and government representatives.

Who it's for:

• Defense technology suppliers or service providers • Government contractors

Who you will connect with:

• Lawmakers • Military Leaders • Program Managers • Prime Contractors

DEFENSE TECHNOLOGIES ZONE BENEFITS:

- Access to 17,000 square feet of dedicated exhibitor space (including plenty of room for technology demonstrations)
- · Meet decision-makers, military leaders, and government representatives
- · Position your business for strategic collaborations and lucrative government contracts
- Located adjacent to MDEX, co-hosted with NDIA Michigan at XPONENTIAL 2026—offering expanded exposure to key defense stakeholders and procurement decision-makers
- Get proximity to a dedicated defense theater featuring educational sessions with government and industry thought leaders
- Elevate your company's thought leadership through speaking engagements and educational content
- · Choose from premier sponsorship opportunities to boost visibility in the defense sector
- Defense Technology Zone highlighted on all floorplans
- Participating companies receive all exhibitor benefits, including a complete company listing in the XPO Guide, mobile app and online, as well as access to the Exhibitor Promotional Toolkit

REACH PROFESSIONALS AND DECISION-MAKERS FROM LEADING COMPANIES SUCH AS:

ADD AFRL Air Force Army Army Corps of Engineers Army Futures Command Australian Army Canadian Armed Forces CBP Coast Guard Danish Army DC Homeland Security and	Defense Systems Information Analysis Center (DSIAC) Department of National Defence of Canada Department of the Navy Office of Strategic Assessment DHS DoC DoD DoE Dol DoS	FAA FBI FWS German Armed Forces GSA AAS Defense Homeland Defense Institute NRL Office of the Under Secretary of Defense US Pacific Command USBR USDA
Emergency Management Agency	DoT	USSOCOM

TO BOOK YOUR SPACE IN THE DEFENSE TECHNOLOGIES ZONE, CONTACT:



Krystel Jackson +1 312.621.5806 kjackson@mdna.com



EPA

for Returning National Exhibitors
Brett Babcock
+1 312.445.9528
bbabcock@mdna.com

RAW BOOTH SPACE*

Defense Innovation Unit (DIU)

	PRICE PER SQUARE FOOT
AUVSI Member **	\$39
Nonmember	\$45.50

Raw Space (Linear Booths Only) Includes:

- 8' draped wall
- 3' side-rails
- 2-line ID sign (44" x 7")



^{*} Linear booths with open corner(s) are charged \$500 per corner.

SHELL SCHEME BOOTH *

	10′ X 10′	10′ X 20′
AUVSI Member **	\$6,900	\$12,500
Nonmember	\$7,850	\$13,800

Shell Scheme Booth Space Includes:

- Header sign
- · Standard carpet
- Track-light with one (1) head per panel
- 42"h side returns/panels
- Set-up and removal
- Counter with sliding doors (42"h x 39"w x 18"d)
- · Opening day cleaning
- Café table
- Four (4) chairs
- Power 10 amp/1000 watt (outlet placed at the back wall; one outlet regardless of booth size)



10'x10' Shell Scheme



10'x20' Shell Scheme







^{**} Company must be an organizational member of AUVSI at the time of contracting and at the time of the show.